CALIFORNIA DAIRY

FACTS-AT-A-GLANCE

A Look At California's 2000 Dairy Industry . . .

- For the second year in a row, total sales of Class 1 market milk products increased, reaching 753 million gallons.
- California leads the nation in the production of a number of manufactured dairy products: yogurt, nearly all categories of ice cream, sherbet, frozen yogurt, Hispanic cheese, butter, nonfat dry milk, dry buttermilk, and whey protein concentrate.
- Sales of fluid Class 1 products made up 98 percent of all Class 1 sales: 40 percent whole, 30 percent reduced fat, 14 percent lowfat, 15 percent skim.
- Butter and nonfat dry milk production were up in 2000 compared to 1999, 4.8 and 6.3 percent respectively.
- Total production of frozen products included 73 percent ice cream, 19 percent ice milk, 4 percent sherbet, 4 percent frozen yogurt.



- Sales of farm-produced milk at the farmgate for 2000 were approximately \$3.7 billion.
- Utilization of pooled Grade A milk fat and solids-not-fat pounds in 2000 increased 6.6 and 6.0 percent respectively as compared to 1999.
- For the first time in 10 years, whole milk sales were up 1.2 percent while reduced fat milk sales continued their 10-year decline, down 0.1 percent.



Dairy Marketing Branch 916/654-1456 www.cdfa.ca.gov/dairy

Recorded Milk Prices 442-MILK or 800/503-3490

Economics/Pricing

Tom Gossard tgossard@cdfa.ca.gov Eric Erba eerba@cdfa.ca.gov

Cost of Production, Producer Payments, & Licensing

Greg Lawley glawley@cdfa.ca.gov

Manufacturing Costs

Ed Hunter ehunter@cdfa.ca.gov

Statistics

Candace Gates cgates@cdfa.ca.gov

Pool Operations

Don Shippelhoute dshippel@cdfa.ca.gov

For more dairy information:

The Dairy Council of California

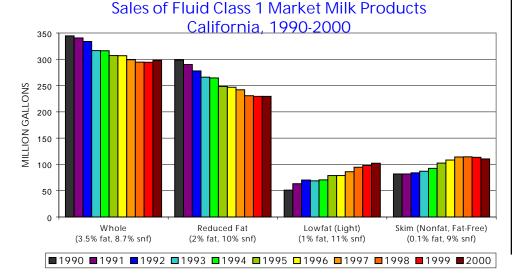
916/263-3560 www.dairycouncilofca.org

California Milk Advisory Board

415/871-6455 www.calif-dairy.com

California Fluid Milk Processor Advisory Board

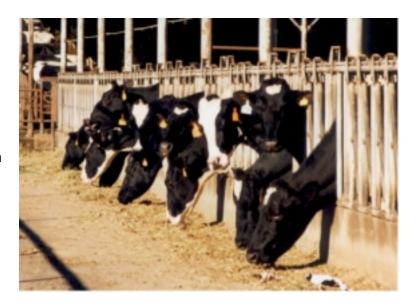
510/883-1085 www.gotmilk.com



California's Dairy Industry Continues to Lead the Way...

California Dairies Today

- California led the nation in total milk production with 32.3 billion pounds, 19.2 percent of the nation's supply. Second-ranked Wisconsin produced 23.2 billion pounds and third-ranked New York produced11.9 billion pounds.
- California randed fourth in average production per milk cow during 2000 at 21,169 pounds, the U.S. average was 18,204 pounds.
- The average number of cows per California dairy in 2000 was 696 cows.
- California dairies have among the lowest "cost of producting milk" rates in the nation.
- The average milk fat content of all milk received at plants from producers in California during 2000 was 3.63 percent.
- California leads the nation in total number of milk cows at 1.5 million cows.
- The five leading California counties in milk production are: Tulare (24%), Merced (13%), San Bernardino (11%), Stanislaus (10%), Kings (8%). These five counties account for 66% of California total milk production.



Production of Cheese in California

- Total cheese production increased to 1.5 billion pounds, up 6.6 percent from 1999, and up 43.8 percent from 1996.
- Mozzarella and Cheddar cheeses accounted for 75% of the total California cheese produced in 2000.
- California ranked second in the U.S. in cheese production, behind Wisconsin, with 18 percent of the nation's cheese.
- Shares of total production were: Mozzarella (45%), Cheddar (33%), Monterey (11%), Hispanic (4%), Other Italian (3%), All Other (3%).

Utilization of Grade A Milk Production

40% Cheese

31% Butter & Powder

20% Fluid Milk Products

5% Frozen Dairy Products

4% Yogurt, Sour Cream, Cottage Cheese and other Soft Products.

California Cheese Production, by Type of Cheese

